

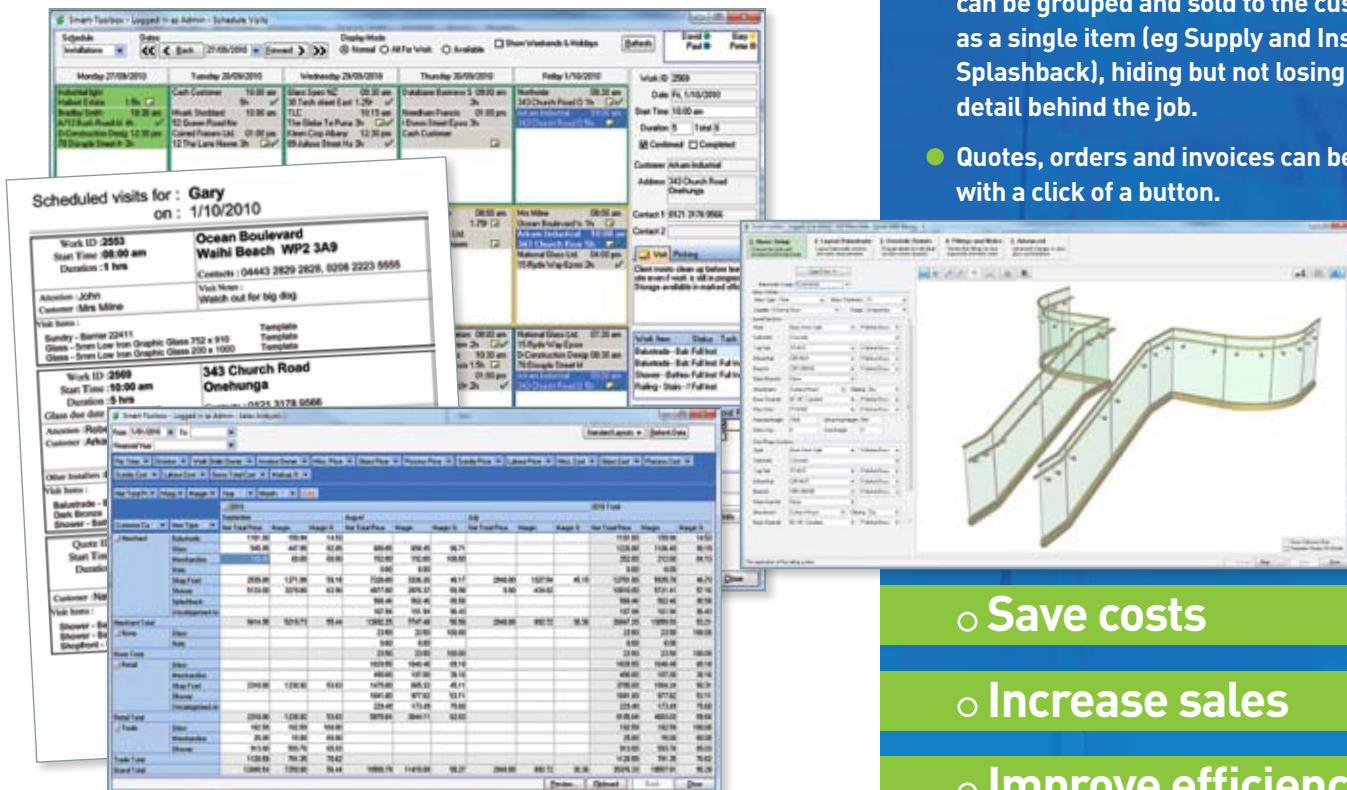
the world's leading shopfront design software



Smart-Toolbox product guide

Developed in close consultation with shower, shopfront and glass installation companies, Smart-Toolbox is a powerful customer and sales management tool for the glass industry. It has also been designed to seamlessly integrate our Shower, Shopfront, Railing and Balustrade design modules allowing you to quote all of these directly alongside mirrors, splashbacks, windows and hardware.

The greatest strength of Smart-Toolbox is that it is a modern, customisable and easy to use system designed for real world glass installation companies. With advanced features like drag and drop scheduling, easy to use order tracking and on the fly sales analysis tools it provides tangible benefits and is even more valuable for any business which designs or installs glass showers, shopfronts or balustrades.



Did you know?

- You can copy from your own library of common structures and jobs when making a quote or sale.
- Smart-Toolbox has an encrypted B2B ordering module capable of transmitting glass drawings to your supplier.
- Sales can be allocated to different divisions if you have multiple branches or businesses.
- You can turn just part of a quote into a work order, and then create further work orders for the remainder when the customer gives the go ahead.
- Deposits can be recorded and then automatically assigned against the invoice, with manual overrides as required.
- Glass, hardware, labour and other sundries can be grouped and sold to the customer as a single item (eg Supply and Install Splashback), hiding but not losing any of the detail behind the job.
- Quotes, orders and invoices can be emailed with a click of a button.

○ Save costs

○ Increase sales

○ Improve efficiency

○ Gain control

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the world's leading glass management software



Why Smart-Toolbox?

Some key features and benefits reported by customers are:

Track your Business - Ever had a customer call to find the status of their installation and been unable to answer? With Smart-Toolbox scheduling everyone can see at a glance which items are scheduled for full or partial installation and when, whether the glass has arrived in, who is scheduled to do the work and whether the time has been confirmed. The benefits of having this information on hand are obvious and huge.

"Smart-Toolbox has totally changed the business. We are more efficient now - never miss anything. The scheduling is brilliant, everyone is on it"

*Daniel Roberts, Manager
Greenlane Glass, New Zealand*

Ergonomic - Smart-Toolbox is easy to use and provides the information you need at your fingertips. Switching from a work order, to a purchase order, to the customer or supplier, then back again is a piece of cake. Customise the screens to show the information you need, particularly the helpful Work In Progress screen which shows active work, recent customers and other financial information based on each user's requirements.

Flexible Pricing - Smart-Toolbox goes to great lengths to accommodate your pricing requirements. You can have multiple price lists, multiple product groups, assign customers to different price lists for different product groups with standard discounts, even specify different discounts based on whether glass is toughened, cut to size or stock sheets. Then for those really specific deals you can set override prices for particular glass, hardware or processing on a customer by customer basis.

Powerful Analysis - Break down your sales and profitability by division, customer category, period, job type, glass type and more, all on the fly with easy to use data grids. All grids can also be copied to clipboard or exported in a number of formats, including Excel, to give you complete access to your data.

"It is the most effective and all encompassing software tool of its type in the world. Any company which is serious about its involvement in frameless glass systems cannot operate effectively without the Smart-Toolbox software."

*Peter Condon, Managing Director
Euroglass, Australia*

- Full Double and Triple Glazing support
- Unlimited glass and processing types
- Extremely flexible sales analysis tools
- Robust and scalable architecture.
- Available standalone, networked or over the internet.
- Compatible with all modern Windows versions.
- Full UK based support.

"Smart-Toolbox has greatly increased our productivity and sales of frameless glass products, with fewer errors and much improved delivery times. We have integrated Smart-Toolbox completely into our business and utilise all aspects including the superb reporting facilities and excellent scheduling. It is hard to imagine running our business without it."

*Tracy Saunders, Sales Director
Go Glass, UK*



The Smart-Builder software suite.

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