

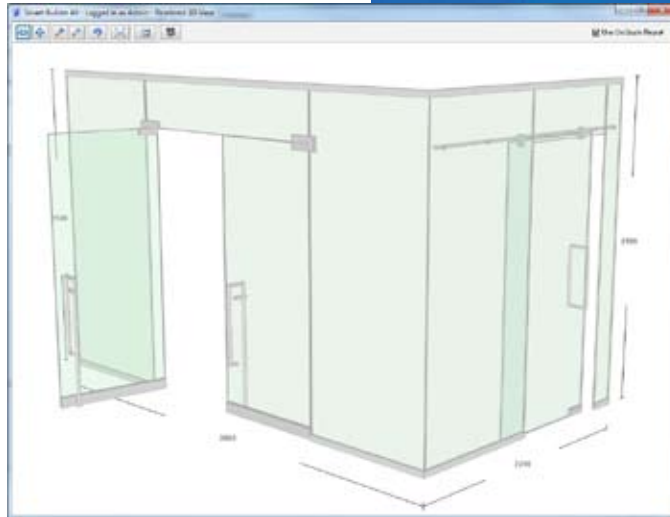
the world's leading shopfront design software



Smart-Shopfront product guide

Smart-Shopfront provides a complete design system for frameless glass shopfronts and internal partitions. A full range of hardware and architectural features are supported including patch, rail and side hinged doors, sliding doors, fins, transoms, curved glass, nib walls, notches, corners and rakes.

The beauty of Smart-Shopfront is how flexible and responsive it is. As you drag new panels into position, alter measurements or change your mind about closer or locking methods, Smart-Shopfront automatically recalculates everything, adjusting the complete hardware list and glass details based on your selections and preferences. It couldn't be easier!



Did you know?

- The first release of Smart-Shopfront was in 2003.
- Smart-Shopfront hardware is automatically rebuilt in response to any changes you make.
- Multiple entranceways can be entered into a single shopfront design.
- Glass orders can automatically reference and attach template drawings for complex cut-outs.
- You can easily build a library of completed shopfronts to copy and modify for ultra fast design.
- The Smart-Builder range of software is the only suite of integrated products designed specifically for the frameless glass industry.

○ Save costs

○ Increase sales

○ Improve efficiency

○ Gain control

www.smart-shopfront.com

or ph: +44 (0) 844 8099 337 e: info@smart-builder.com

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Why Smart-Shopfront?

The key benefits which we hear time and time again are:

Speed of quoting - Quoting can be a very time consuming exercise, yet it is essential to maintain a healthy flow of work. Unfortunately, firing back quick but inaccurate quotes is not the answer. Quote too high and a competitor gets the job, quote too low and you could well lose money on the job. Smart-Shopfront solves this by allowing you to design and cost a complete shopfront so quickly that there is no excuse for not knowing the exact glass and hardware costs expected. The fact that the resulting quote also looks so professional with a computer drawn 3D representation of the shopfront is the icing on the cake.

Compatible hardware - Shopfront hardware can be complicated with different rules for closers working with patches and rails, keepers for locks, left and right oriented patches and more. Designing a shopfront can seem to involve more referencing hardware manuals than actual design. By encapsulating these rules into its hardware database Smart-Shopfront automatically takes care of these rules allowing you to do your job without getting bogged down in manuals.

Save on glass - Toughened glass is expensive and the tolerances required for frameless shopfronts can be tight. The cost of unusable glass is a significant one. Smart-Shopfront eliminates wastage by taking care of the glass size calculations for you and producing detailed glass order drawings at the touch of a button. No more issues with deducting the wrong clearance, cut-outs not lining up, or forgetting a cut-out.

Record keeping - Have you ever had a customer call up and give the go ahead for a quote you can't even find any more? Or maybe a panel of glass gets broken and a new one needs to be sent out for installation - how do you know what size the panel was without going out and remeasuring? Smart-Shopfront solves both problems by keeping a complete record of all shopfronts you have quoted or installed.

"We use Smart-Toolbox for many large commercial projects and find it brilliant for tracking and controlling our costs and margins to enable our site staff to run efficient and profitable projects"

*Gary Walden, General Manager,
National Glass Projects, New Zealand*

- Design your shopfronts within Smart-Toolbox to gain even greater benefits, including glass order tracking, installation scheduling, invoicing, and more.
- Fully customisable and usable with any hardware range - Smart-Shopfront contains full maintenance screens for adding new hardware as your business evolves.
- Available standalone, networked or over the internet.
- Full UK based support.

"We have been using Smart-Builder since 2008 and have found the product to be invaluable to both us and our customers. The programme allows us to provide a fast and accurate drawing and estimating service to frameless shower and shop-front hardware customers"

Clinton Bunch, Sales and Marketing Director, Grace Haven Industries, South Africa



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