

# the world's leading railing design software



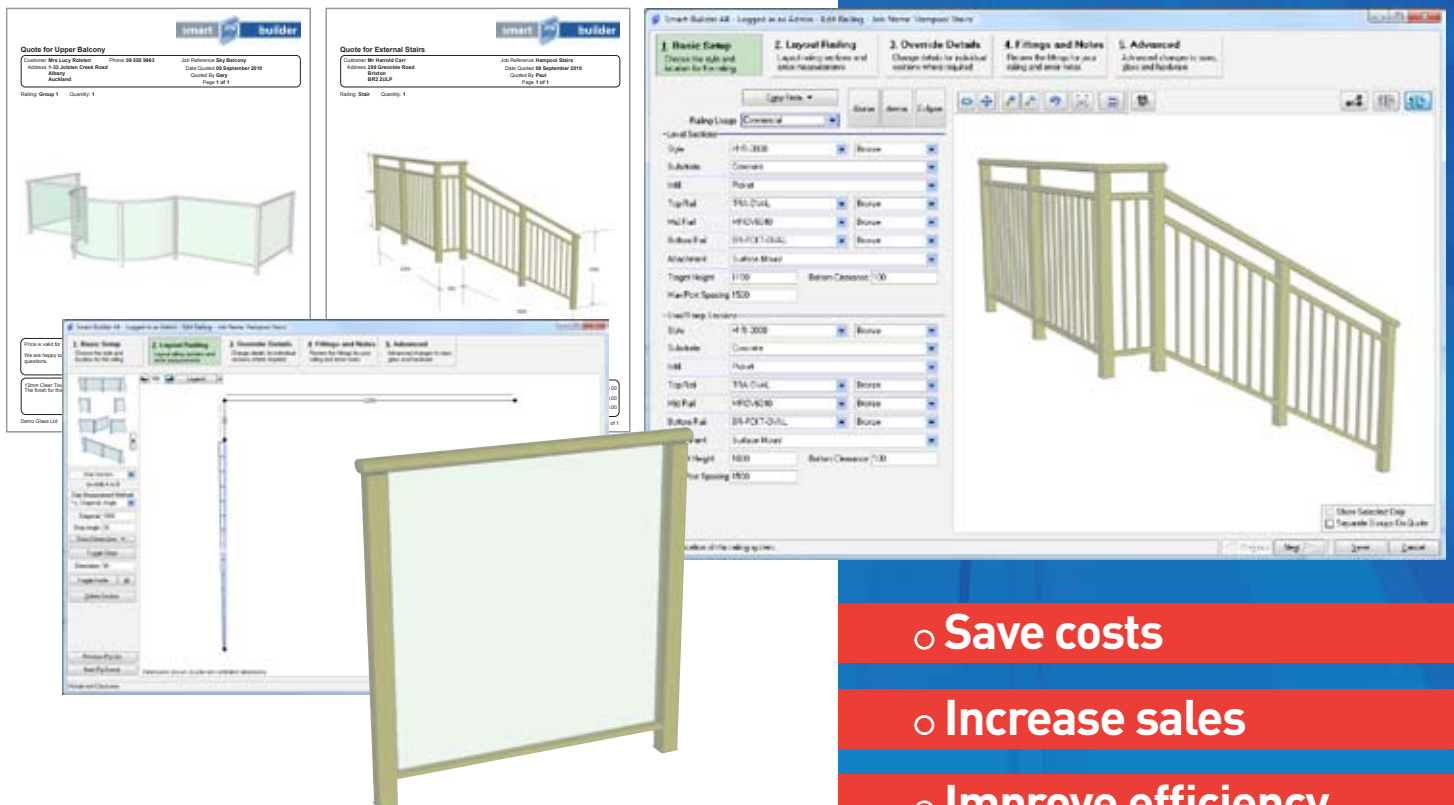
## Smart-Railing product guide

Smart-Railing quickly and accurately calculates hardware and glass lists for post based railing systems. It does this with ease, supporting a vast range of hardware components from posts, rails and pickets, down to splice plates, vinyl, mounting systems and even the smallest screw. Designed originally for aluminium hardware its capabilities are equally applicable to any component based railing system.

The strength of Smart-Railing is the ease with which it allows you to change the layout or style for your whole railing, and yet at the same time enables you to drill down to override the tiniest details. With each change Smart-Railing automatically recalculates everything, adjusting the complete hardware list and glass details based on your selections and preferences. It couldn't be easier!

## Did you know?

- Railings can be displayed as plan views, in full colour 3D or in outline 3D.
- The Smart-Railing hardware list can go down to the detail of every last fastener required.
- Extrusion cutting lists including mitres are automatically generated.
- Curved or faceted railing sections can easily be added.
- Handrails can continue from your railing and onto the wall by using special wall sections.
- Cable, picket and glass infills are all supported with any combination of top rail, mid rail or offset rail.



○ Save costs

○ Increase sales

○ Improve efficiency

○ Gain control

[www.smart-railing.com](http://www.smart-railing.com)

or ph: +44 (0) 844 8099 337 e: [info@smart-builder.com](mailto:info@smart-builder.com)

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## Why Smart-Railing?

The key benefits which we hear time and time again are:

**Speed of quoting** - Quoting can be a very time consuming exercise, yet it is essential to maintain a healthy flow of work. Unfortunately, firing back quick but inaccurate quotes is not the answer. Quote too high and a competitor gets the job, quote too low and you could well lose money on the job. Smart-Railing solves this by allowing you to design and cost a complete railing so quickly that there is no excuse for not knowing the exact glass and hardware costs expected. The fact that the resulting quote also looks so professional is the icing on the cake.

**Attractive 3D drawing** - Smart-Railing provides full colour or outline rendered drawings of your railing as you design it. This accurate drawing can be rotated, zoomed and adjusted to show off the design just the way you want it. Needless to say this is a great selling point on quotes and really helps your customers visualise your proposal.

**Compatible hardware** - Railing hardware can be very complicated with a multitude of parts for use in different situations. Use your standard

post and one mounting might be fine, use the heavy duty post and suddenly you need a new mounting plate and attachment screws. By encapsulating these rules into its hardware database Smart-Railing automatically takes care of these issues allowing you to do your job without getting bogged down in manuals.

**Record keeping** - Have you ever had a customer call up and give the go ahead for a quote you can't even find any more? Or maybe a customer wants a new railing in exactly the same style and finish as the one you did last year - how do you know all the details without going out and checking? Smart-Railing solves both problems by keeping a complete record of all railings you design.

**Easy installation** - Smart-Railing produces an installation printout complete with plan view and optimised hardware cutting instructions. Each cut piece includes mitre information and is labelled and referenced back to the correct location on the plan, making installation a snap.

- Design your railings within Smart-Toolbox to gain even greater benefits, including glass order tracking, installation scheduling, invoicing, and more.
- Fully customisable and usable with any hardware range - Smart-Railing contains full maintenance screens for adding new hardware as your business evolves.
- Available standalone, networked or over the internet.
- Full UK based support.

"Smart-Railing provides accurate pricing and saves us a significant amount of time calculating hardware sizes and quantities. The 3D drawings are outstanding and boost the visual presentation of our quotations. Smart-Builder have been great to work with and we have consistently experienced excellent service"

Ben Thomas, C.S. Manager  
Unex Systems, New Zealand



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or ph: +44 (0) 844 8099 337

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e: [info@smart-builder.com](mailto:info@smart-builder.com)