

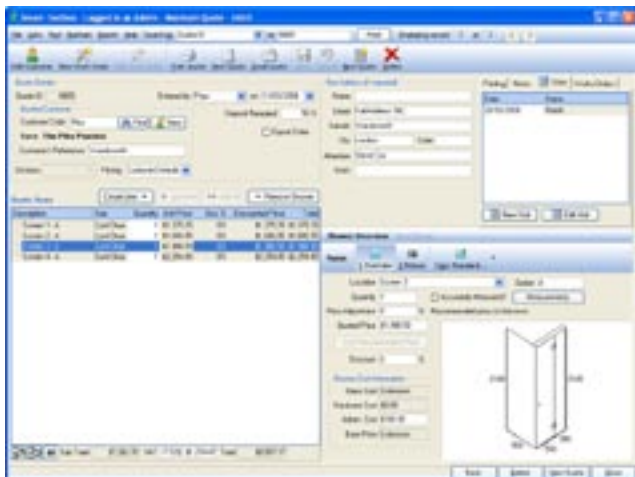
# the world's leading shopfront design software



## Smart-Toolbox product guide

Developed in close consultation with shower, shopfront and glass installation companies, Smart-Toolbox is a powerful customer and sales management tool for the glass industry. It has also been designed to seamlessly integrate our Shower, Shopfront, Railing and Balustrade design modules allowing you to quote all of these directly alongside mirrors, splashbacks, windows and hardware.

The greatest strength of Smart-Toolbox is that it is a modern, customisable and easy to use system designed for real world glass installation companies. With advanced features like drag and drop scheduling, easy to use order tracking and on the fly sales analysis tools it provides tangible benefits and is even more valuable for any business which designs or installs glass showers, shopfronts or balustrades.



### Did you know?

- You can copy from your own library of common structures and jobs when making a quote or sale.
- Smart-Toolbox has an encrypted B2B ordering module capable of transmitting glass drawings to your supplier.
- Sales can be allocated to different divisions if you have multiple branches or businesses.
- You can turn just part of a quote into a work order, and then create further work orders for the remainder when the customer gives the go ahead.
- Deposits can be recorded and then automatically assigned against the invoice, with manual overrides as required.
- Glass, hardware, labour and other sundries can be grouped and sold to the customer as a single item (eg Supply and Install Splashback), hiding but not losing any of the detail behind the job.
- Quotes, orders and invoices can be emailed with a click of a button.

○ Save Time

○ Quote More

○ Less Errors

○ Gain Control

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# the world's leading glass management software



## Why Smart-Toolbox?

Some key features and benefits reported by customers are:

**Simple Scheduling** - Quite possibly the most common comment we receive from our customers is how revolutionary the visit scheduling has been for them. Smart-Toolbox allows multiple schedules so you can easily schedule installation visits, measures, sales staff. One customer is even using it to help schedule time and jobs for office staff!

**Track your Business** - Ever had a customer call to find the status of their installation and been unable to answer? With Smart-Toolbox scheduling everyone can see at a glance which items are scheduled for full or partial installation and when, whether the glass has arrived in, who is scheduled to do the work and whether the time has been confirmed.

**Ergonomic** - Smart-Toolbox is designed to be easy to use and provide the information you want at your fingertips. Traveling from a work order, to a purchase order, to the customer or supplier, then back again is a piece of cake. Customise the screens to show the information you need, particularly the helpful Work In Progress screen

which shows active work, recent customers and other financial information based on each user's requirements.

**Flexible Pricing** - Smart-Toolbox goes to great lengths to accommodate your pricing requirements. You can have multiple price lists, multiple product groups, assign customers to different price lists for different product groups with standard discounts, even specify different discounts based on whether glass is toughened, cut to size or stock sheets. Then for those really specific deals you can set override prices for particular glass, hardware or processing on a customer by customer basis.

**Powerful Analysis** - Break down your sales by division, customer category, period, job type, glass type and more, all on the fly with easy to use data grids. All grids can also be copied to clipboard or exported in a number of formats, including Excel, to give you complete access to your data.

- Mainstream and enterprise strength database.
- Robust and scalable architecture.
- Available standalone, networked or over the internet.
- Windows XP and Vista compatible.
- Full UK based support.

"Our company has used the software for ten years now and the savings in glass errors, time and money have been phenomenal. We see it as a vital tool for any owner who wants to grow their business. It has been the unsung hero of our installation business"

Robert Famularo, *Director*  
Euroglass Systems Ltd



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